



**MKM**

## **MKM BUILDING SUPPLIES**

SPRINGFIELD WAY, ANLABY, NEAR HULL,  
EAST YORKSHIRE, HU10 6RJ

**FOR SALE**  
**SINGLE TENANT TRADE COUNTER**  
**INVESTMENT, WITH LONG UNBROKEN**  
**INCOME TO 2045**



# INVESTMENT SUMMARY



- Modern trade counter unit
- Let to MKM Building Supplies, the UK's leading independent Builders Merchant
- In occupation of the site for approaching 25 years
- Front site totally redeveloped in 2011 for MKM
- Additional adjacent site and building added in 2020
- Adjacent to one of the North's leading retail parks
- Long-term income expiring in **DECEMBER 2045 (NO BREAKS)**
- Guaranteed minimum rent reviews
- Rental income £315,161 rising to a minimum of £403,432 (potentially £445,422 or more per annum)
- Freehold



Hull Trains provides seven trains to London Kings Cross each weekday. The TransPenine Express provides direct services to Leeds, Manchester, Sheffield and York.



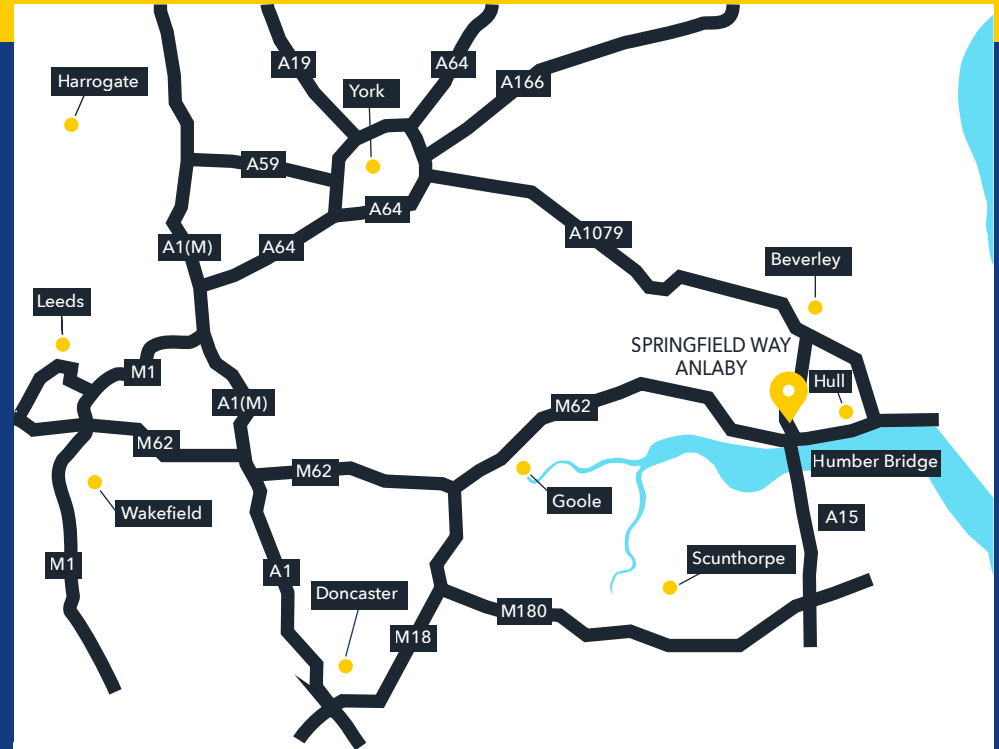
Humberside Airport is located 16 miles south of Hull. Flights regularly take off to a range of destinations.



Hull is part of the UK's largest port and busiest trading estuary. P&O ferries carry over 1 million passengers between Hull and Rotterdam each year.



Hull is approximately 45 miles east of Leeds and 35 miles south east of York, with good access to the A63/M62/M180 motorways.



The City of Kingston upon Hull is the regional capital of the Humber region, with a local population of 250,000 but drawing on a potential catchment of 800,000.

Hull is located on the North bank of the River Humber which is the UK's busiest port and trading estuary.

Anlaby is an affluent suburb of Hull, lying four miles west of the City Centre, with excellent connections to all parts of the region, including easy access to the A63-M62 motorway network, and south to the Humber Bridge and A15.



SPRINGFIELD WAY, ANLABY, NR HULL, EAST YORKSHIRE, HU10 6RJ





## SITUATION

The property lies adjacent to one of the regions leading retail parks with neighbours including Morrisons, Asda Living, M&S, Next, Pets at Home and many others.

The property has excellent vehicle access to the main showroom/warehouse, with a secondary access to the rear site.









# HISTORY OF MKM AND ANLABY

MKM Building Supplies was established in 1995 from a single branch in Hull. The group has rapidly expanded using a unique model in the industry, by offering branch directors a financial stake in their unit. This has attracted the highest quality management in the industry, generating a rapid, very profitable expansion. The group has grown to over 120 branches and continues to expand exponentially.

MKM Anlaby was formed in 2000 and originally operated from this location in a range of older industrial units.

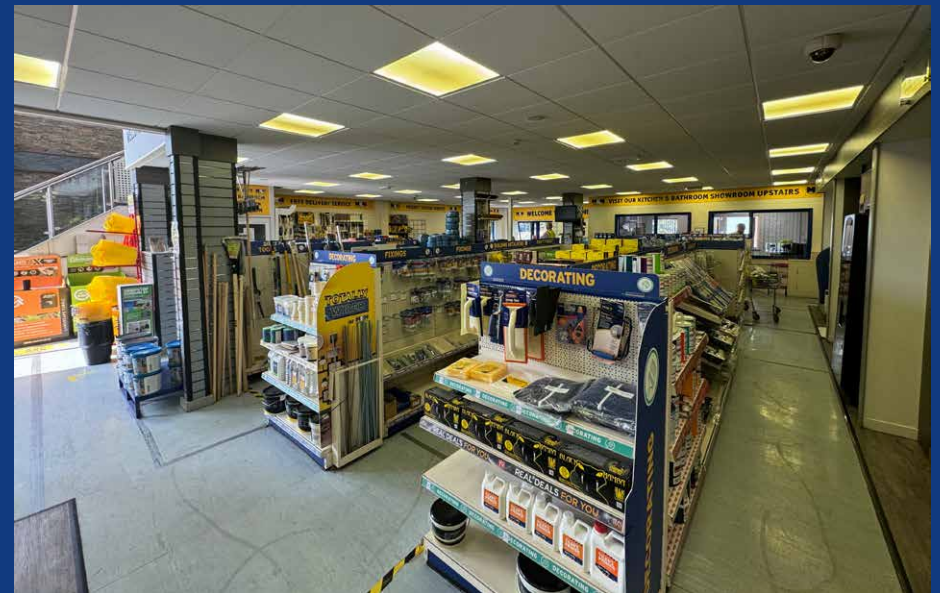
Due to the large level of business, in 2011 a decision was taken to totally redevelop the site into an industry leading builders merchants branch. This included a high quality first floor bathroom and kitchen centre to attract an additional level of private customer, which has been a tremendous success.

With continued growth and a high demand for additional space, a much needed further adjacent site was added in 2020, immediately increasing branch capacity. Anlaby is one of the longest established and most profitable branches in the Group. The evidence of the strength of business in this location is that MKM have committed to leasing the property without break options, until December 2045.

## DESCRIPTION

The main building and site was completed in 2011 to a high specification. The main unit is portal frame with first floor showroom and further mezzanine storage. The unit includes part glazed frontages, and customer lift access to the first floor. The ground floor showroom has underfloor heating.

The rear unit and additional yard is single storey steel frame, with clad roof and walls. The total site is fully surfaced.



# ACCOMMODATION

The property comprises :

## FRONT SITE

### Ground Floor

Customer/small sales	328.8 sq m	3539 sq ft
Warehouse	754.3 sq m	8120 sq ft

### First Floor

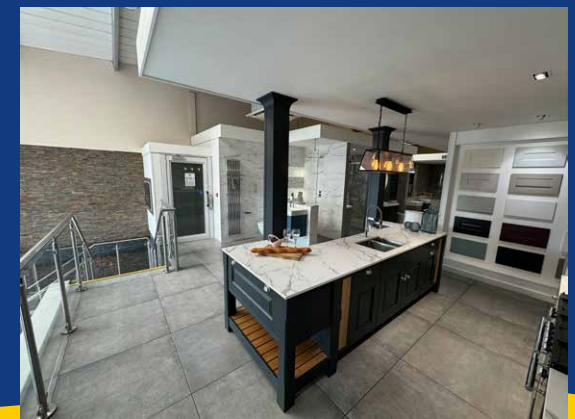
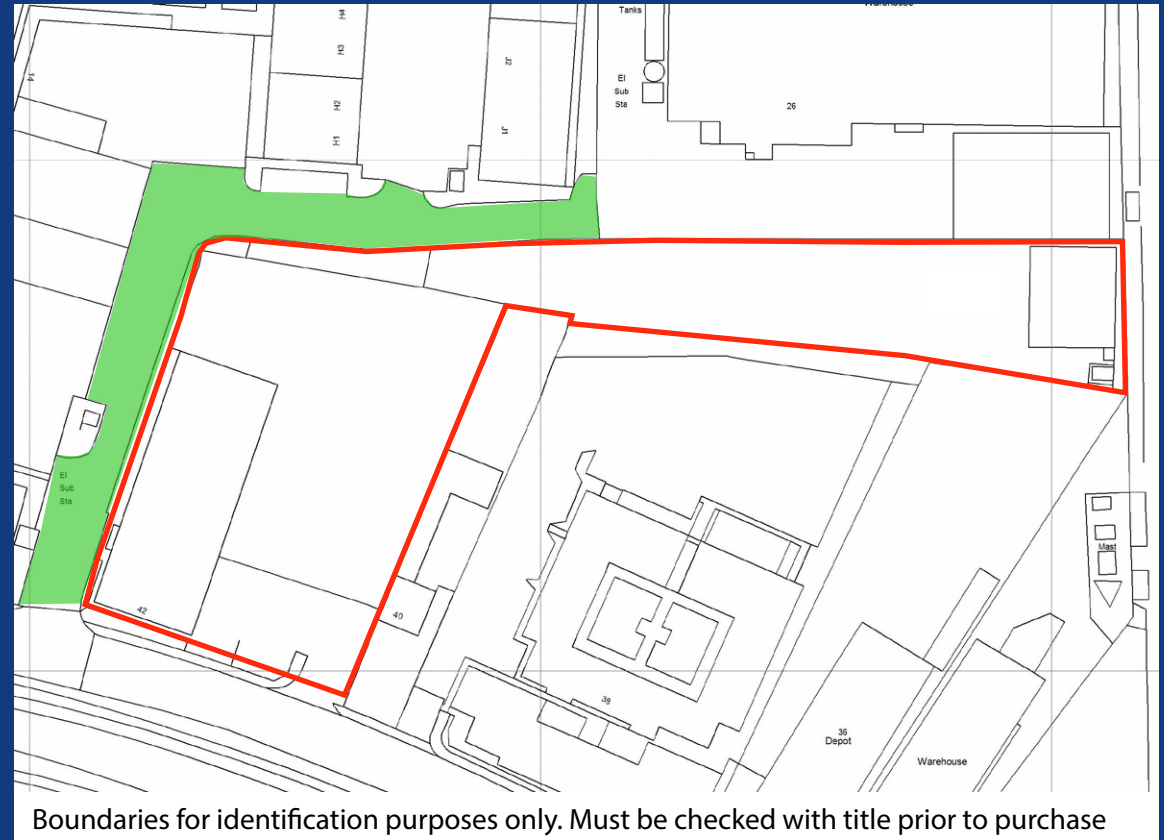
Kitchen/Bathroom centre	328.8 sq m	3539 sq ft
Mezzanine	135.8 sq m	1462 sq ft

## REAR SITE

Warehouse	312.9 sq m	3368 sq ft
Total Site Area	1.85 Acres	0.75 Hectares

(Green Area) Approximate right of way

Very low site coverage of less than 20%



## TENURE

The property is freehold  
Front Site YEA28416  
Rear Site HS130050

## TENANT

MKM Building Supplies Limited (03100815)

## KEY FINANCIALS

Year	Turnover	Pre Tax Profit	Shareholders Funds
MKM Building Supplies Limited (03100815)			
2023	£926,830,000	£23,366,000	£71,169,000
2022	£818,030,000	£49,501,000	£67,933,000
2021	£658,378,000	£46,819,000	£43,614,000

**MKM BUILDING SUPPLIES LIMITED HAVE A CREDIT SAFE RATING OF 100/100**

## TENANCY

The original two leases are being extended into a single lease for a term expiring on the 10 December 2045, and NO BREAK OPTIONS.

The rent reviews are to the higher of the minimum defined figures in the lease, or the Open Market Rental. The final review in December 2040 is linked to the increase in the Consumer Price Index (CPI), with a collar of 0% and a cap of 4% per annum.

The lease is on a full repairing and insuring basis, subject to a schedule of condition on the rear building and rear yard.

## INCOME AND RUNNING YIELD

Date	Income (minimum)	Minimum Net Running Yield
From completion	£315,161 (**)	5.01
December 2030	£356,575	5.69
December 2035	£403,432	6.41
December 2040	£445,422 (*)	7.08

Total income over the lease period, assuming the above rental income, is approaching £8 million.

(\*) The projected December 2040 rent review figure assumes a realistic average CPI increase of 2% per annum (based on the average of between 0% to 4%)

(\*\*) The landlord will top up the current rentals to this level from completion



## EPC

The main warehouse/showroom has an EPC rating of B  
The rear warehouse has an EPC rating of C

## VAT

The property is elected for VAT and the intention is to treat the sale as a transfer of a going concern, subject to the VAT standing of the purchaser.

## ANTI-MONEY LAUNDERING

In accordance with anti-money laundering regulations, identification and confirmation of the source of funding will be required from the successful purchaser.

## PROPOSAL

**Offers are invited in excess of £5,900,000 exclusive of VAT  
(Five million nine hundred thousand pounds)**

A purchase at this level reflects a minimum initial yield of 5.01% rising to potentially 7.08% in December 2040 (based on the predicted CPI increases) after allowing for purchase costs of 6.6%.

### PROPERTY MISREPRESENTATION, MISDESCRIPTION & FINANCIAL SERVICES ACT

Penrose Commercial Limited for themselves and for their clients of this property, give notice that: (i) these particulars are a general outline only and do not constitute the whole or any part of an offer or contract; (ii) Penrose Commercial Limited cannot guarantee the accuracy of any description, dimensions, references to condition, necessary permissions for use or other details contained herein. Prospective purchasers or tenants must satisfy themselves as to their accuracy; (iii) no employee of Penrose Commercial Limited has any authority to make or give any representation or warranty or enter into any contract in relation to the property; (iv) rents or prices quoted in these particulars may be subject to VAT in addition.

## CONTACTS / VIEWING

For further information, or to arrange an inspection, please contact the sole agents:

penrose  
commercial

T : 01482 250000  
W : penroseccommercial.co.uk

Tom Penrose  
01482 250105  
07885 648888  
tom@penroseccommercial.co.uk

Matt Penrose  
01482 250103  
07736 839043  
matt@penroseccommercial.co.uk

Oliver Penrose  
01482 250104  
07745 089983  
oliver@penroseccommercial.co.uk

Revised October 2024